

Basic characteristics:

This person is a strong abstract thinker who is able to understand and interpret complex problems. They are also able to bring strong rational analysis to a situation and can add clarity to a discussion with their focus in logic.

Work style:

This person is a strong competitor and works with great drive and ambition in order to outperform the opposition. They also remain calm in the face of a crisis and keep their feelings under control.





Advice to the candidate:

The candidate might benefit from using more concrete evidence to support their position in an argument.

Key questions:

In what ways could you increase the level of your attention to detail?

When would compromise be a more effective method of reaching a solution?

In what ways could embracing change aid your work?

How could you convey your enthusiasm to others more visibly?

In what situations do you overplay your competitive spirit?

Intimate	41%		92%	Takes Charge
Accommodating	2%	(92%	Tough
Collaborative	22%		96%	Competitive
Empathetic	43%		99%	Logical
Adaptable	61%		13%	Purposeful
Flexible	25%		21%	Structured
Spontaneous	70%		38%	Reliable
Conceptual	99%		19%	Practical
Imaginative	94%		2%	Evidence-Based
Radical	5%		70%	Cautious
Sociable	65%		63%	Observing
Demonstrative	5%		95%	Measured
	100%	0%	100%	

The bars above are based on the combined Underlying and Everyday Persona scores